



## FOOD SERVICE CASE STUDY



**THIS ISN'T  
INVENTORY  
MANAGEMENT.**

**THIS IS EFFORTLESS.**



# TABLE OF CONTENTS

Four Foods Group at a Glance .....	1
Before Clear Spider .....	2
Why Clear Spider? .....	3
System Implementation .....	4
Results .....	5
Connect with Clear Spider .....	6

# FOUR FOODS AT A GLANCE



*"We are delighted to be recognized as one of 500 the fastest growing companies in the United States."*

**ANDREW SMITH**  
CEO, Four Foods Group



A restaurant management and investment company fostering the growth of the Kneaders Bakery & Café.



Employees: 1001-5000



Headquarters: American Fork, UT



2012

2013 & 2014



Locations: 21  
18 in development

## CORPORATE FUNCTIONS

- 🏠 Real Estate Acquisition
- 💡 Marketing and Advertising Coordination
- 💰 Bank Relationship Management
- 🔧 Construction Management
- 📄 Municipality Entitlements
- 👥 Facility Management
- 🗣️ Managerial and Leadership Training

# BEFORE CLEAR SPIDER



## **Inventory Management**

Before Clear Spider, Four Foods was using Excel spreadsheets to manage their inventory. They were unable to keep their stock organized, and had difficulty controlling inventory as it moved from their warehouse to their restaurant locations. Four Foods Group needed an inventory system that would give them visibility into their stock levels, so they would know what inventory they had and where they had it. This would resolve issues of sending inventory to incorrect locations, resulting in overstocks in some areas and stock shortages in others.



## **Consumption**

Four Foods Group sends seasonal items to their restaurant locations from their warehouse. The company had no idea how much inventory was being used at each restaurant, which made it difficult to know which stores were performing well and where more inventory was needed. Four Foods wanted an inventory system that was able to track consumptions of seasonal displays in their individual stores.

In addition to tracking how much inventory each location was consuming, Four Foods needed a system that could handle the high inventory turnover of their seasonal products. More importantly, they needed a system that could streamline their inventory processes to decrease obsolete stock .



## **Unique Workflow**

Four Foods needed a system that was able to work with their current inventory processes. Out-of-the-box inventory systems did not have the capabilities to manage Four Foods inventory the way they needed them to. They needed a system that was flexible to customized functionality and could integrate with their current software. Four Foods needed a system that could be implemented in a short time period, so they could start controlling their stock as soon as possible.

# WHY CLEAR SPIDER?



## **Customization**

Four Foods Group needed a powerful system that could support their company as it expanded. They wanted a system that was flexible and could add customized functionality as they needed it. Recently, Four Foods used Clear Spider to develop a customized scanner application that allows the inventory system to be updated on the go. In the scanner application, Four Foods is able receive orders, perform cycle counts, create new items, view transactions, return items, and more. The scanner application helped Four Foods increase their employee efficiency by allowing them to update the system as they work.



## **Inventory Control**

Four Foods needed a solution that would help them fulfill orders right away and meet their next-day delivery goals. Their search led them to Clear Spider, a system that was able to handle their high inventory turnovers and streamline their inventory operations. Clear Spider was able to make tracking stock during seasonal periods just as smooth as their off season. Visibility into their inventory allowed Four Foods to reduce inconsistent stock levels at each store and the risk of retaining seasonal obsolete inventory.



## **Quick Implementation**

Four Foods wanted a solution that was robust yet easy to implement. They wanted a system that could quickly be put in place, but could also accommodate customized functionality, integrate with their current POS system and integrate with other software in the future. Clear Spider offered all of that and more. In addition to fast implementation, Clear Spider provided training and support to Four Foods employees. This made the transition for spreadsheets to Clear Spider as smooth as possible.

# SYSTEM IMPLEMENTATION



**Quick to Deploy**



**Easy to Use**



**Cost-Effective to Maintain**

Four Foods functions include:

- Order Management
- Fulfillment
- Receiving
- Scanning
- Consumption
- Return Material Authorization
- Packaging
- Distribution
- Inventory Management
- Shipping
- Cycle Counts

Four Foods current model:

- 1) Items are purchased for seasonal displays and are sent to the warehouse
- 2) Display items are scanned into the inventory system when they reach the warehouse
- 3) Display items are packaged and sent to Four Foods restaurant locations
- 4) Consumption of display items are tracked and recorded in the system
- 5) Replenishment orders of seasonal items are delivered to restaurant locations as needed
- 6) When the seasonal product cycle ends items are returned from the stores to the main warehouse

# BENEFITS



## **Inventory Visibility**



## **Decreased Inventory Costs**



## **Increased Sales and Revenue**

The implementation of Clear Spider at Four Foods has been a complete success.

Thanks to Clear Spider, Four Foods has achieved total visibility of their inventory at any stage of the supply chain. This immediate visibility led to an exponentially more efficient execution of business which, in turn, led to improved client relations and retention. Four Foods saved on inventory costs of mismanaged inventory, such as the reduction of obsolete inventory, expedited delivery costs, reducing overstocks and stock shortages.

Among the many benefits derived by Four Foods Group through the use of Clear Spider's tailored inventory management solution are:

- Increased sales
- Transparency into inventory levels
- Decreased obsolete inventory
- Eliminate inventory shortages
- Reduce obsolete inventory after seasonal periods
- Decrease inventory expenses
- Improve customer relationships

Today the largest single instance of the Clear Spider system manages inventory for well over 50,000 companies. The Clear Spider security model ensures that only the Four Foods can view their data. So they always know, what orders were received, which ones shipped, how much inventory they have, what they need to reorder.

# CONNECT WITH CLEAR SPIDER



**Online**

[www.clearspider.com](http://www.clearspider.com)



**Email**

[info@clearspider.com](mailto:info@clearspider.com)



**Phone**

+1-855-90-CLEAR (25327)

+1-905-366-0222

At Clear Spider, we look forward to helping your organization experience similar growth in your operations. We invite you to explore our website and also set up a meeting with us. In the discussion, we will:

- give you feedback on your organization's current state of inventory management
- show you the Clear Spider system and how it can help improve your operations
- Answer your questions answered and provide you with pricing information

At Clear Spider, we are keen on working together with our clients to ensure increased sales growth at an affordable cost. As well, we would be happy to share with you some invaluable tips that can cut your organization's operating costs and make it more competitive than ever.



Clear Spider Inc.  
5025 Orbitor Drive  
Building #2, Suite 200  
Mississauga, ON  
L4W 4Y5  
Canada